

## Message Text

UNCLASSIFIED

PAGE 01 ATHENS 03989 151439Z  
ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 DODE-00 EB-08 NSAE-00 ICA-20  
TRSE-00 SOE-02 DOE-15 CIAE-00 /058 W  
-----104788 151502Z /46  
R 151322Z MAY 78  
FM AMEMBASSY ATHENS  
TO SECSTATE WASHDC 5833

UNCLAS ATHENS 3989

E.O. 11652 N/A  
TAGS ESTC, GR  
SUBJECT: REQUEST FOR A RECOMMENDATION UNDER THE DIB-625P PROCEDURE

REFC STATE 116782

1. HARDSOFT LTD. WAS ESTABLISHED SIX MONTHS AGO TO DO SOFTWARE-HARDWARE RESEARCH FOR THE DEVELOPMENT OF MICRO SYSTEMS. THE FIRM MAINTAINS AN OFFICE IN A SUBURB OF ATHENS BUT IS STILL IN THE DEVELOPMENT STAGE. A STAFF OF THREE IS EMPLOYED. IT RECENTLY IMPORTED MICROPROCESSORS FROM SWITZERLAND. THE FIRM DISTRIBUTES ITS PRODUCTS IN THE LOCAL MARKET ONLY. THE FIRM TELLS US ITS CAPITAL AMOUNTS TO 200,000 DRACHMAS. ITS DIRECTOR, ANTONIOS MILATOS-ROUFOS (PARIS UNIVERSITY SC.D.), HAS STATED THAT IN ADDITION TO MOTOROLA, HARDSOFT HAS BUSINESS RELATIONS WITH KATSIOCHRIST O.E. (IMPORTERS, EXPORTERS, AGENTS), 22 VENIZELOU ST., THESSALONIKI, WHICH ENJOYS A VERY GOOD REPUTATION IN THE MARKET.

2. WE NOTE, HOWEVER, THAT HARDSOFT IS NOT LISTED IN THE GREEK TELEPHONE DIRECTORY NOR DID FIVE BANKS CONSULTED HAVE INFORMATION ON EITHER THE FIRM OR ITS DIRECTOR. GIVEN THE FIRM'S RECENT ESTABLISHMENT AND THE ABSENCE OF INFORMATION, THE EMBASSY IS UNABLE TO PROVIDE A RECOMMENDATION ON THE SUBJECT.

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PAGE 02 ATHENS 03989 151439Z

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORTS, PROCEDURE, STRATEGIC TRADE CONTROLS, SEMICONDUCTOR DEVICES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 may 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978ATHENS03989  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780205-0397  
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**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 7e9e1c9f-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** ONLY  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
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**Previous Handling Restrictions:** ONLY  
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**Retention:** 0  
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**Review Date:** 21 mar 2005  
**Review Event:**  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2696477  
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**Status:** NATIVE  
**Subject:** REQUEST FOR A RECOMMENDATION UNDER THE DIB-625P PROCEDURE  
**TAGS:** ESTC, GR  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014